



## GETTING STARTED GUIDE

### ACTION STEPS

#### STEP 1 - COMPLETE YOUR ENROLLMENT

- Purchase your Partner Kit and set up your Auto Order (Your sponsor will take you through this process)
  - Your Auto Order will run monthly on the same date as your enrollment. This will ensure that you are eligible for commissions and that your monthly Credits will accrue. (End of the month orders will run on the 25th)
- Login to your Zinzino Back Office and complete the Setup process.
  - Set up your WebAccount so you can withdraw your commissions.
- Schedule a **Getting Started Meeting** with your sponsor ASAP to get moving.

#### STEP 2 - WRITE DOWN YOUR GOALS & DETERMINE YOUR WHY

- **Your Goals:** What do you want to achieve in the short, medium and long term with your Zinzino business?
- **Your Why:** What are the major driving factors for you to make your Zinzino business a success?

#### STEP 3 - MAKE YOUR NAMES LIST

- Put your list of names together with a minimum of 100 people (Your sponsor will help). Your team will help you with a strategy and best practices, as well as enrolling your first customers and partners to achieve the Fast Start bonuses.

#### STEP 4 - PLAN YOUR ACTIVITY

- Using The Team **4 Action Steps** document and your sponsor, set your activity plan to fill your calendar with business-building activities for the first 14 days with the following:
  - **Contacting & Inviting:** Learn the art of getting someone to take a look at what we have.
  - **Showing the Plan/Sharing the Product:** Customer Presentations, Business Overviews and 3-Way Calls.
  - **Following-up:** Your sponsor will show you how to deal with the questions you will receive.
  - **Getting Coaching:** Schedule a weekly coaching call for at least the first four weeks.
  - Knowing your commitments (family, career, church, social, etc), what number of Business Presentations can you do weekly? Consistency builds a more substantial business that bursts of activity followed by weeks of no activity.

#### STEP 5 - SET YOUR FAST START GOALS

Go Q-Team (30D):\_\_\_\_\_ Enroll 2 (60D):\_\_\_\_\_ Help 2 Enroll 2 (90D):\_\_\_\_\_ Go X-Team(120D):\_\_\_\_\_

- Time frames are the maximum allowable time to achieve the bonuses; you can do them as quickly as you want.

#### STEP 6 - CREATE YOUR STORY

- In your first 120 days, you will have your test results, which will be a part of your health story. Add to that your success with the 120-day Fast Start, and you will start to develop your business story. We want you to win at both as quickly as possible.

### ADMIN STEPS

#### STEP 1 - WATCH THE WELCOME AND GETTING CONNECTED VIDEO

- WATCH HERE: <https://www.theteam.support>
- Make sure you join our WhatsApp Community and Facebook group. All instructions are in the video.

#### STEP 2 - DOWNLOAD APPS (iOS & Android)

- Download the Zinzino GoCore Personal and Professional Development App (Bundled with your Auto Order)
  - Set up the app by providing the mobile number you are registered with and your Zinzino Partner ID.
- Download the Zoom App (A reliable conferencing platform that the team uses extensively)
  - Set up a free account at [www.zoom.us](http://www.zoom.us), then Download the Zoom Mobile App on your phone and log in.

#### STEP 3 - SEND YOUR SPONSOR A SHORT BIO & PICTURE OF YOURSELF

- Your Sponsor will do a post to introduce you to The Team in our Facebook Group.

